



# We use the cloud

to make our infrastructure problems  
someone else's problems



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Building an Engineering org to make the next  
envoy product versions

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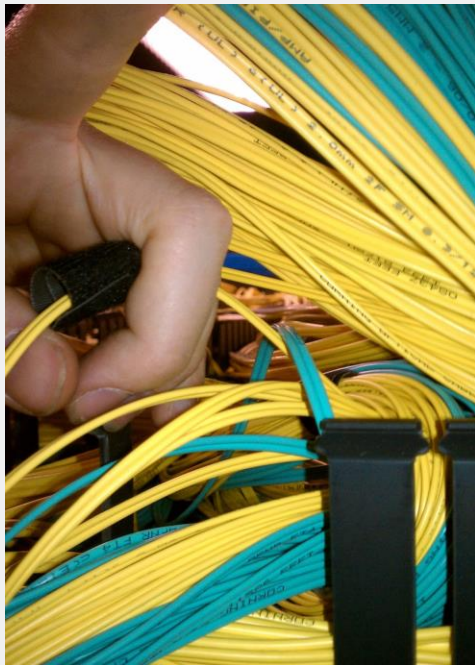
# Agenda

- 1 Data center or Cloud
- 2 What is your core business
- 3 Awesome tools make us better at our work
- 4 Build it or buy it
- 5 Time is money etc.
- 6 What we do and some tool case studies

# Somebody else's datacenter

- "The cloud is just someone else's computer in Virginia with a bad power supply."
- Sure, but that bad power supply is not my problem and if you know what's good for you you'll never make it your problem.

# Because running data centers sucks



## Time

- Negotiate a contract (1mo)
- Spec and buy servers (3mo)
- Order & receive servers (45 d)
- Rack them (1wk)
- Network them (1wk)
- And maintain them (several days a week forever)

## Money

- Price cage \$20k/mo
- Buy the servers \$100k/rack
- Buy network gear \$50k
- Transit \$2k/mo
- Data center staffing

# **Envoy automates the laborious and annoying parts of office life**

**Manning the front desk**

**Receiving deliveries for employees**

**Managing conference rooms**

# What's not Envoy's business?

**Running data centers**



# Infrastructure as a service

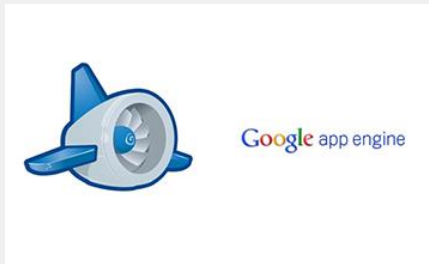
- . Let cloud providers do the heavy lifting.  
Let them  
Build and  
staff the data center  
build a stupid amount of cooling  
Provide redundant power and network egress  
Spec the hardware  
Operate the network  
Handle all physical maintenance
- . You get a virtual server etc. You pay by the minute.

## But what about scale?

- Some people pay AWS a million dollars a year, can't I build out a datacenter cheaper?
- Can you? Seriously. Can you compete with Amazon on large logistics tasks where economies of scale benefit larger and more established companies? Can you build out 10 years worth of orchestration tools?
- If you can do all of those things (well), you should do it for a living. (Hit me up, I have work for you)

# Awesome tooling we miss from our previous lives

Straight outta Google



App Engine

Borg

Borgmon

Blaze

SSO

Prodaccess

GGC (global cache)

GFE (front end load balancers)



# Build it, buy it, or do without

- . Remember that your time isn't free (it's actually really expensive)
- .  $\text{Time} = \text{Money}$  (Spend money to buy time)
- .  $\text{Money} = \text{Money}$  (If you spend too much money you fail)
- .  $\text{Time} + \text{Money} = \text{Runway}$  (always look at the big picture)

# The tools we found to replace the ones we left behind

## Eng

- . Heroku web app hosting
- . AWS data tier
- . Stream IO
- . Pubnub
- . Github Enterprise
- . Pager Duty
- . Notion for documentation
- . SendGrid
- . Circle CI
- . Datadog
- . Split

## IT

- . Slack for communication
- . Google apps for domains
- . Okta
- . Ipassword
- . Pivotal
- . Spoke for IT tickets
- . Bugsnag bug collection
- . Sidekiq for queuing
- . Zoom for video conferencing

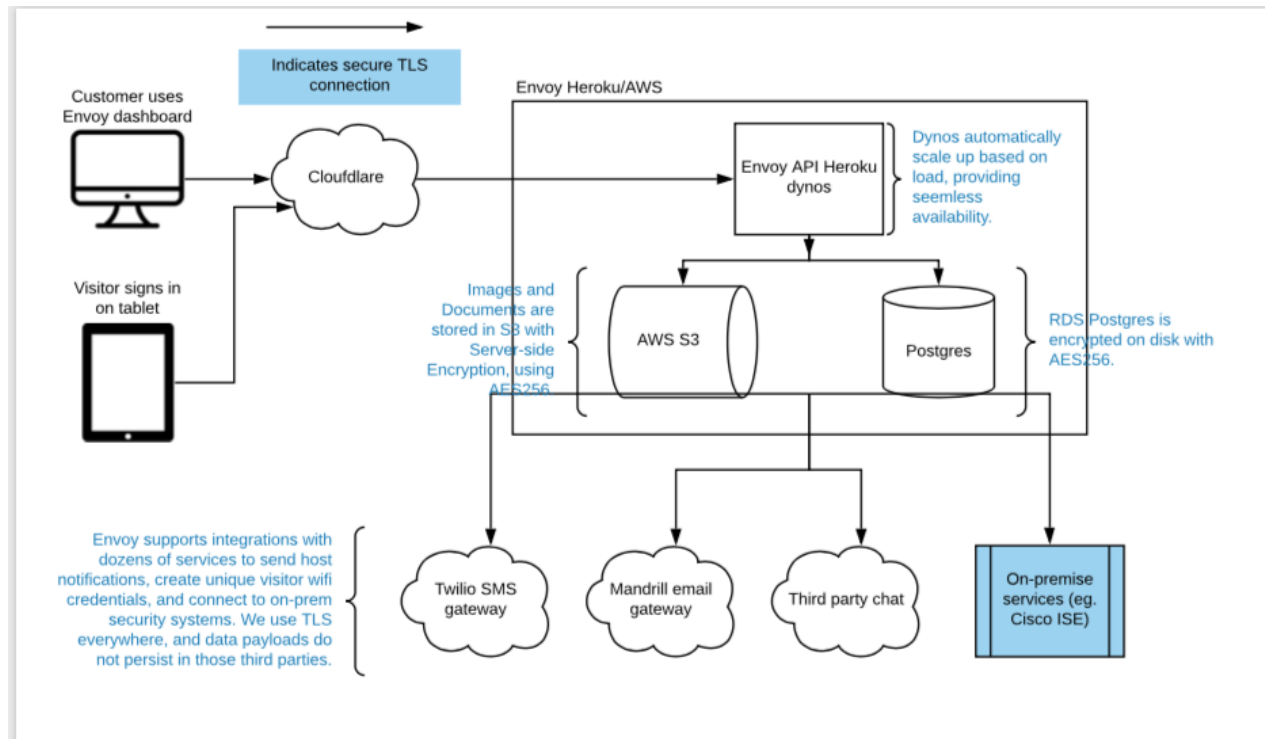
# Infrastructure as a service

- Let cloud providers do the heavy lifting.  
They are taking data center problems for you so you can focus on your core business

## What about Heroku

- . Application As A Service
- . Whereas AWS is Infrastructure As A Service  
Fun fact: Heroku runs on AWS
- . It's 5PM on a Saturday, you have this app idea and want to stand up a POC. Use Heroku. At this point AWS is more trouble than it's worth.

# Heroku AWS Hybrid model



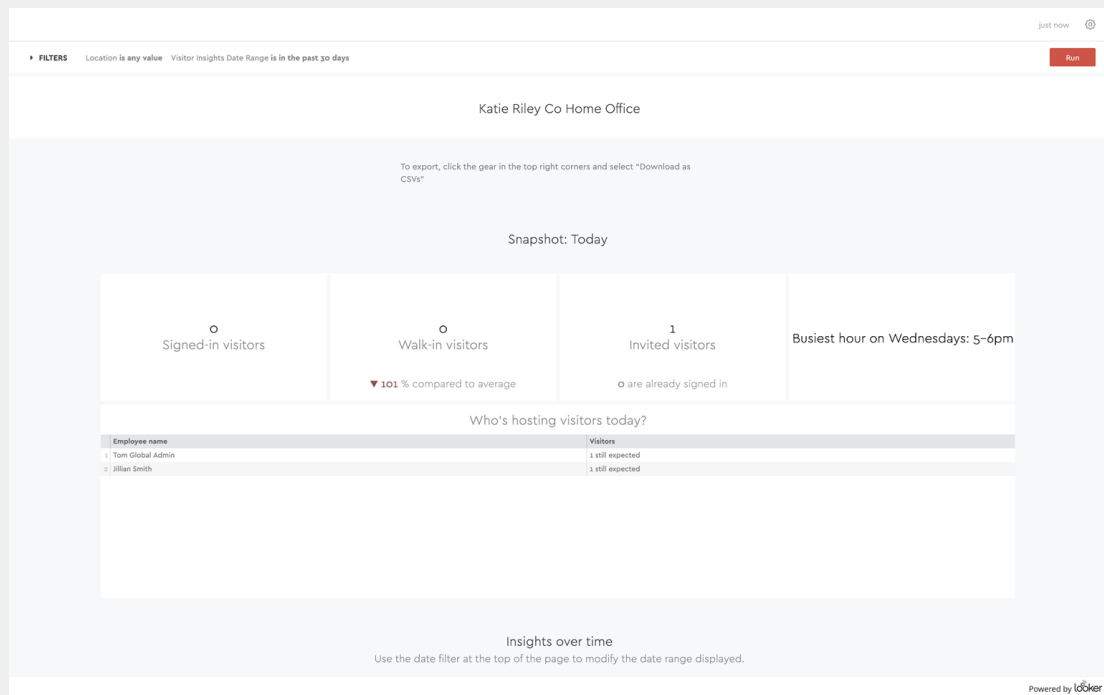
We get the ease of Heroku and the tuning options of RDS



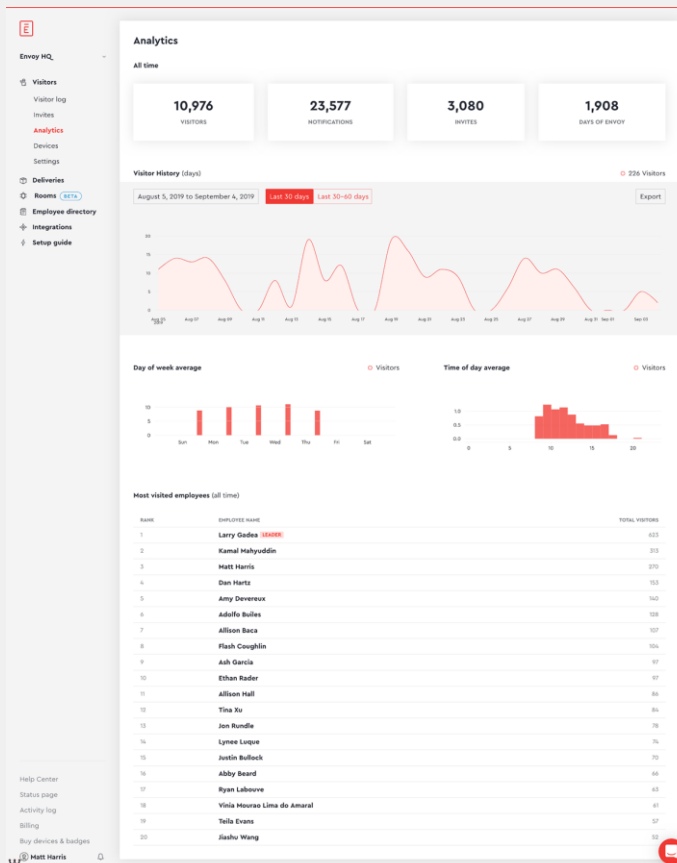
# Looker case study

New feature: In product analytics in dashboard

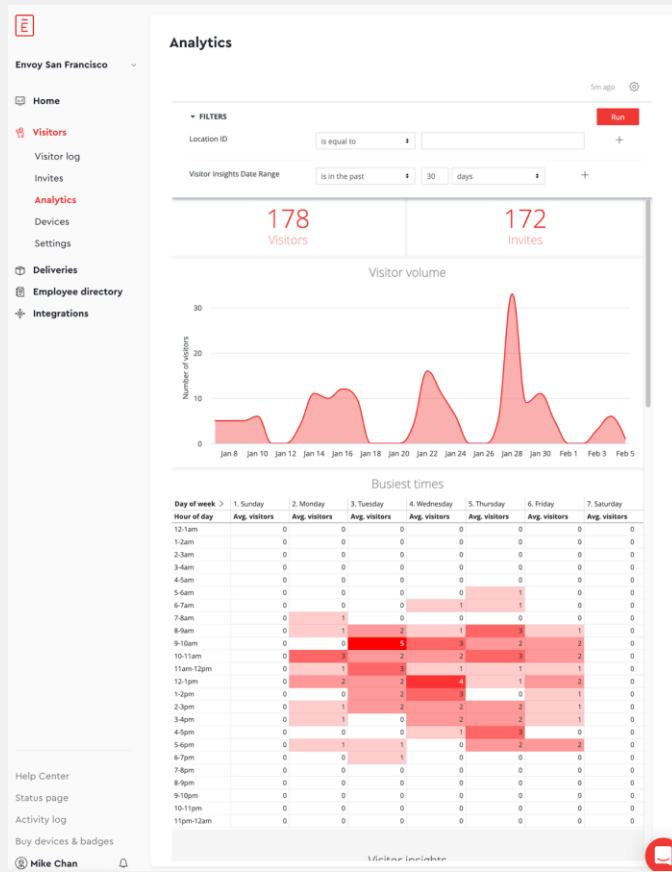
- Design team hated it
- Opened in its own tab
- Looker branding
- Looker would let us launch faster with less resources



# Looker dashboard



Original designs



What we shipped

# Monitoring

- At Google I just used borgmon  
Great how did that work?  
Dunno, it was someone else's problem
- Out in the real world you can use  
Prometheus + Grafana + IDP auth + WAF or VPN  
Again, solve this yourself or make it someone else's problem
- We built that ^ it became a pain so we started using  
DataDog which was much faster, easier and led to much higher  
developer engagement (and value). But boy does it cost.





DATADOG

- Watchdog
- Events
- Dashboards
- Infrastructure
- Monitors
- Metrics
- Integrations
- APM
- Notebooks
- Logs
- Security
- UX Monitoring

☆ Envoy-Web DB for TV

Edit Widgets +

Add Template Variables ?

Number of connections

373 conns

Max connecti... 1h

8%

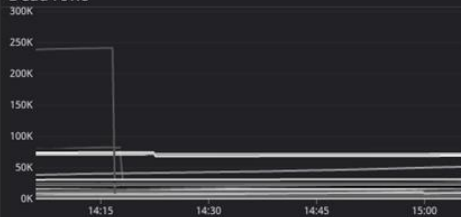
Replication lag



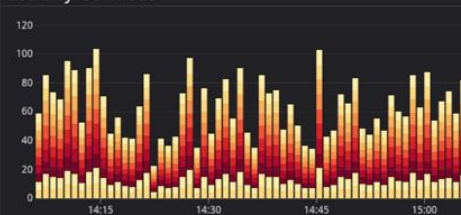
Unvacuumed transactions (max)

176.9M

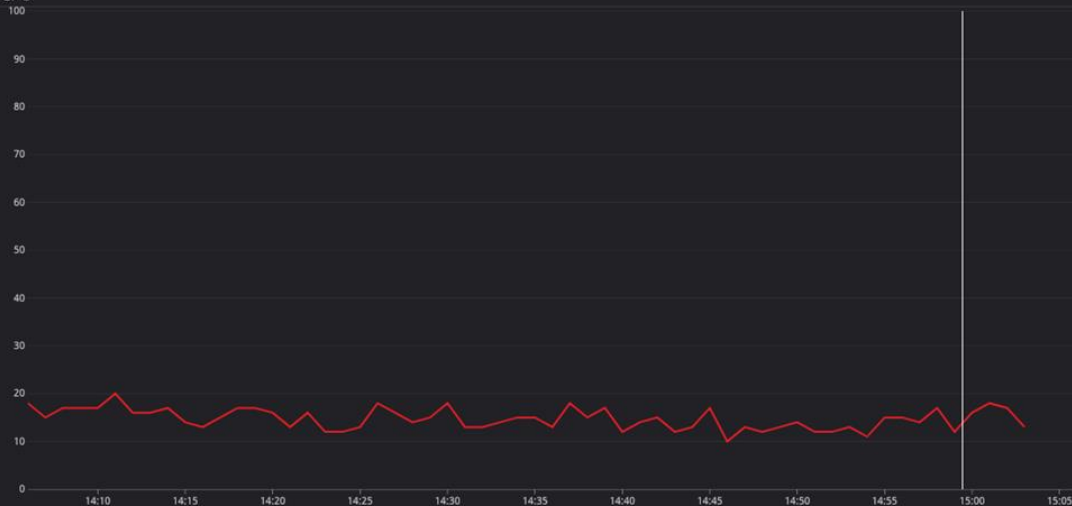
Dead rows



Locks by lock mode



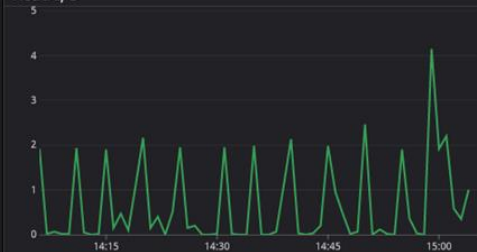
CPU



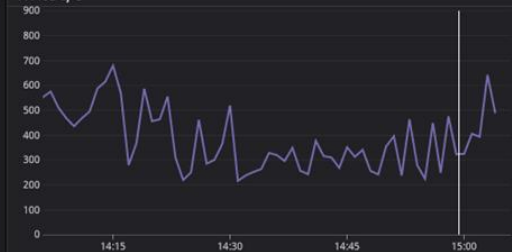
Total I/O - Provisioned IOPS set to 10000



Read I/O



Write I/O



# split.io case study

Feature flags

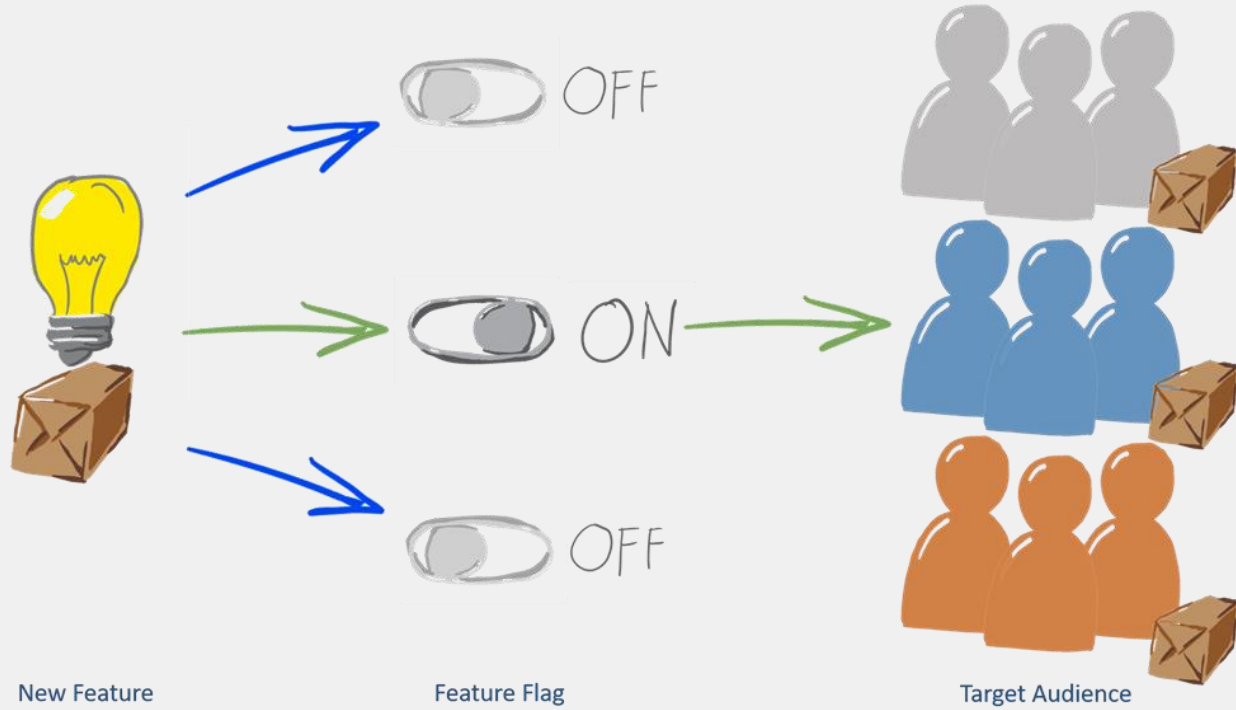
Every eng org needs this feature, it takes a while to build

Test new features, roll them out slowly, roll them back if necessary

The screenshot displays the split.io interface for managing feature flags. The left sidebar contains navigation options: DE, Search, Environments, TARGET (Splits, Segments), MEASURE (Metrics), and Help. The main content area shows the configuration for the 'a\_kiosk\_short\_access\_token\_ttl' segment, which is used for testing shorter access token expiration times. The environment is set to 'Production'. The flag is currently 'On' and has 4 groups of editors. Under 'Current Splits (1)', the 'jwt-token-ttl' split is listed, last modified on 01/29/2020 at 03:04PM. A description states: 'This operational flag allows you to specify shorter TTLs for access token and refresh tokens'. Under 'Company (2)', there is an 'Add company' button and a table listing two companies:

	Date Added	Company
<input type="checkbox"/>	02/03/2020 03:18PM	51901
<input type="checkbox"/>	02/03/2020 01:48PM	45600

At the bottom, it shows '1-2 of 2' and navigation arrows.





Hiring for all eng roles!  
Reach out directly



ENVOY

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**What did we learn?**

**The cloud makes your life easier so you can focus on your core business**

**Extend that idea to your tooling.**





# Thanks

## Have questions?

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